

Scaling down  Scaling up 

**Helen Bevan**



**1** PEOPLE own what they **HELP CREATE**

We create spaces where people with a diversity of views and experiences can come together and co-create the future so we get...

**BETTER. QUICKER. OUTCOMES**

**2** REAL CHANGE takes place in REAL WORK

We support the frontline staff who do the work to share ideas, experience and operational practise to speed up...

**LEARNING ACTION & CHANGE**

**3** The people who do the work do the CHANGE

We help people, staff and patients to build their **POWER** to make a difference

—The—

# HORIZONS TEAM



**4** CONNECT the system to more of itself

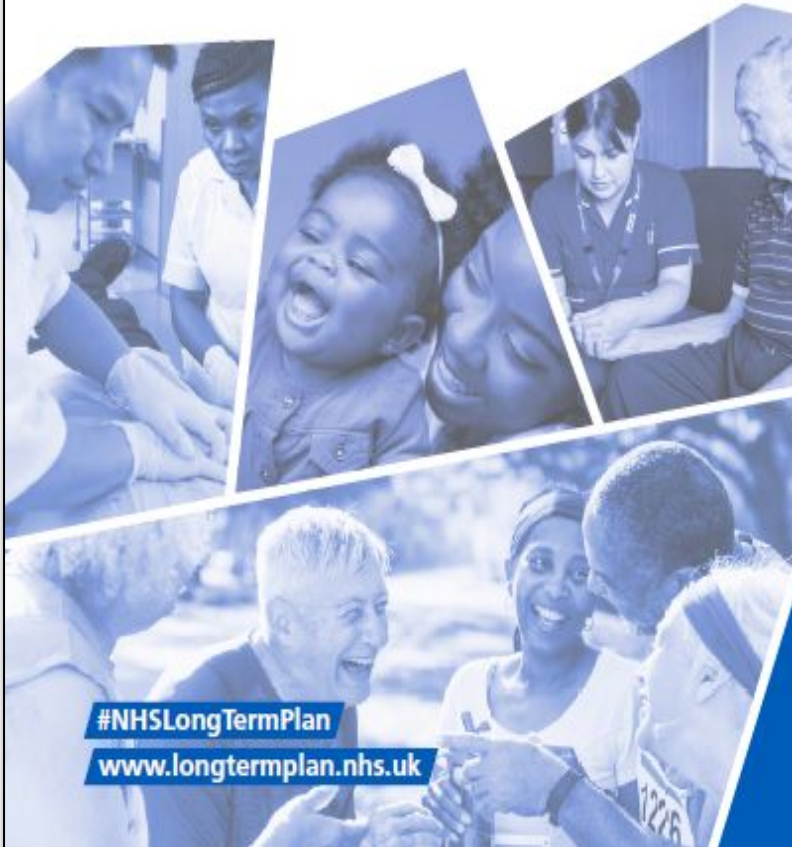
We connect thousands of people to each other, through social networks, virtual communities and social media

Principles taken from Myron Rogers: "Myron's Maxims"





## The NHS Long Term Plan



How do we both scale up and scale down?

Personalised care (“what matters to me?”) for each individual AND at a scale that impacts on hundreds of thousands of people

# Scaling up and scaling down

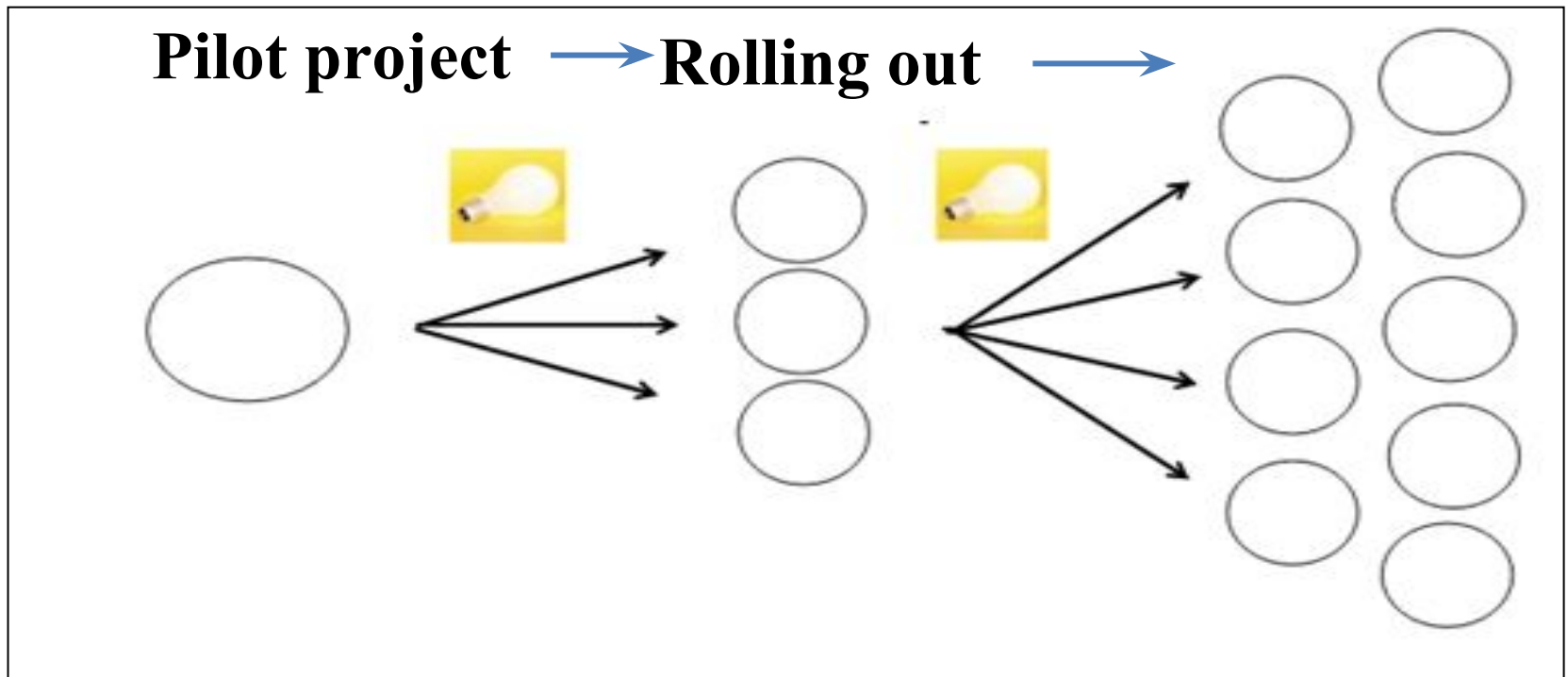


How do we improve our system across XXX (geographical area) so that every one of the X,000 citizens who uses our services sees and feels improvement in their health and care?





# Across the globe, people are questioning the conventional “spread” model



*“If we opened our eyes we would see the wonderful irony. Trying to manage human change through pilot and roll-out has actually grown something. A proliferation of project managers”.*

John Atkinson



# Because the reality is often different

*With alarming regularity,  
many promising pilots in the  
health care improvement  
and implementation field  
have little overall impact  
when applied more broadly”*

Perla & colleagues, [Health](#)

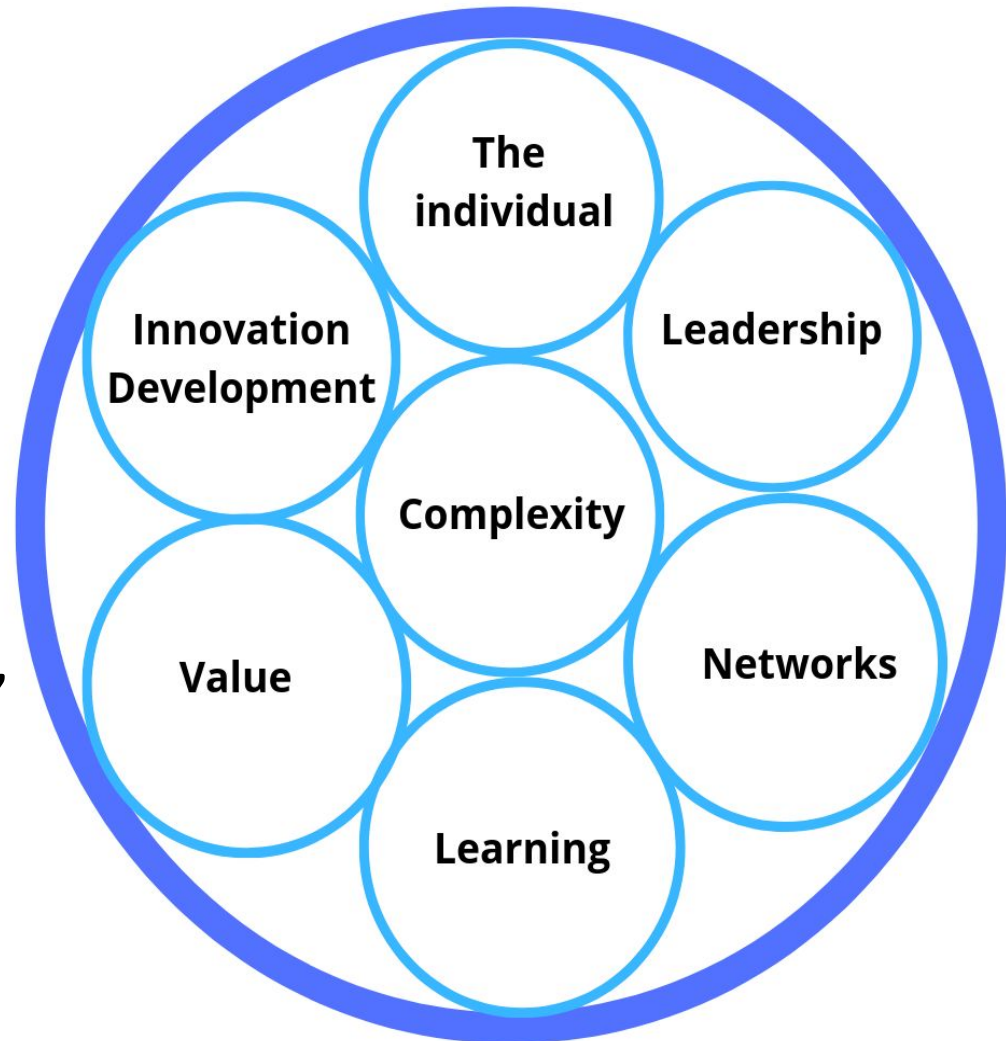
[Affairs blog](#),

April 2015






# The reality of spread...

...A dynamic, reciprocal  
interacting, iterative and  
evolving activity...*not*  
linear and mechanistic  
...developmental,  
contextualised, adaptive,  
learning and social  
process



# 7 interconnected principles

## 1. Complexity

Simple	Complicated	Complex
<p><i>Baking a Cake</i></p>  <p>Right <b>"recipe"</b> essential Gives same results every time</p>	<p><i>Sending a Rocket to the Moon</i></p>  <p><b>"Formulas"</b> needed <b>Experience</b> built over time and can be repeated with <i>success</i></p>	<p><i>Raising a Child</i></p>  <p>No <b>"right"</b> recipes or protocols <b>Outside factors</b> influence Experience helps, but doesn't <i>guarantees success</i></p>



# The key thing to remember about spread in health and care

In health and care improvement, we often try to design complex spread processes as if they were complicated & it doesn't work. Complex isn't higher-order complicatedness. It is a fundamentally different kind of system!

See:

[morebeyond.co.za/7-differences-between-complex-and-complicated-systems/](http://morebeyond.co.za/7-differences-between-complex-and-complicated-systems/)



# Seven differences between complicated and complex

## Complicated

## Complex

### Causality

Linear cause-and-effect pathways allow us to identify individual causes for observed effects

There are no clearly distinguishable cause-and-effect pathways

### Linearity

Every output of the system has a proportionate input i.e. Newtonian physics apply.

Outputs are not proportional or linearly related to inputs; small changes in one part of the system can cause sudden/unexpected outputs in other parts of the system

### Reducibility

We can decompose the system into its structural parts and understand the functional relationships between these parts in a piecemeal way.

The structural parts of the system are multifunctional i.e. the same function can be performed by different structural parts

### Controllability & solvability

Systemic contexts and interactions can be controlled, and the problems they present can be diagnosed and permanently solved

These systems are prone to high levels of surprise, uncertainty and interventions causing unexpected changes and even new or worse challenges.

### Constraint (openness)

Environments are delimited i.e. governing constraints are in place that allows the system to interact only with selected or approved types of systems.

Complex systems are open systems, to the extent that it is often difficult to determine where the system ends and another start.

### Knowability

These systems, because they are closed and can be deconstructed can be fully known or modelled

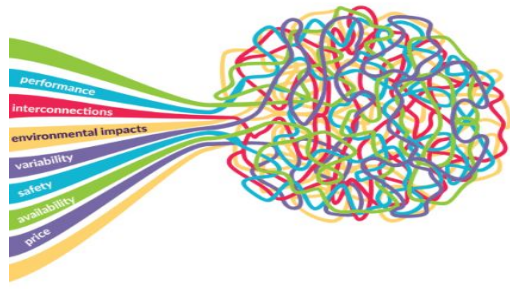
We cannot transform complex systems into complicated ones by spending more time and resources on collecting more data or developing better theories

### Creativity & adaptability

Complicated systems need an external force to act on them in order to introduce change

These systems are able to observe themselves, learn and adapt. They are creative

Source: Sonja Blighaut @sonjabl



## 7 interconnected principles

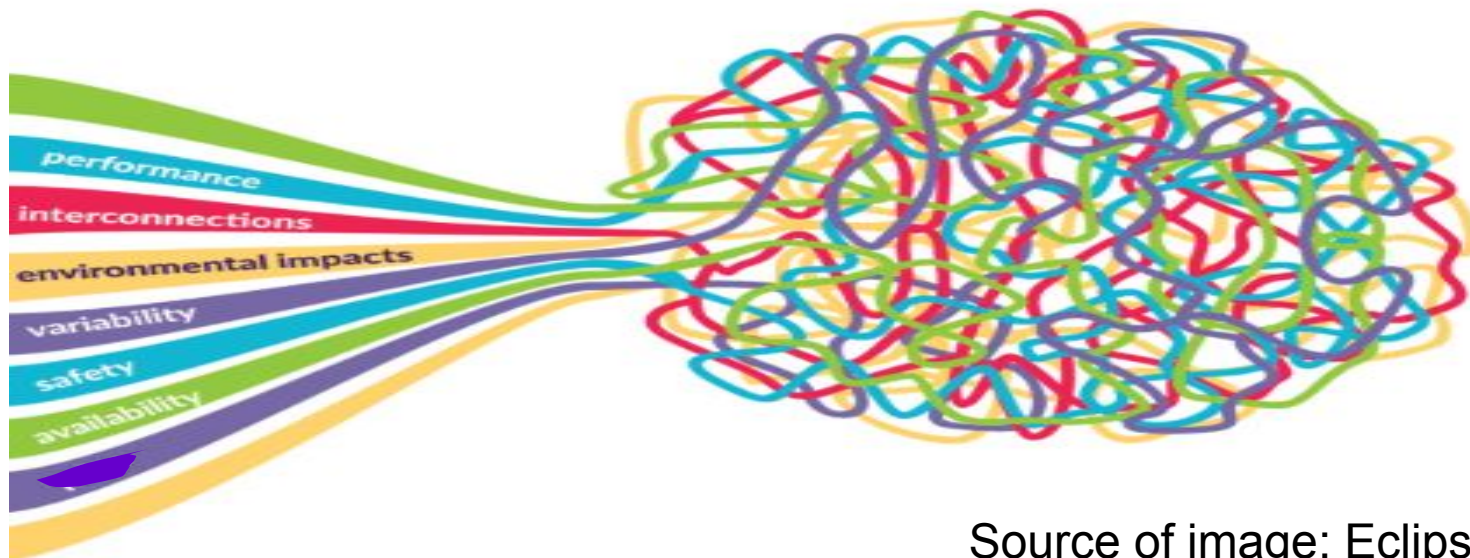
# Complexity

**Spread in health and care is a complex activity occurring across a system**

- Complexity around innovation, the process of spread, the context of spread
- Health and care is a complex adaptive system
- Match complexity of the approach to spread with complexity of the situation



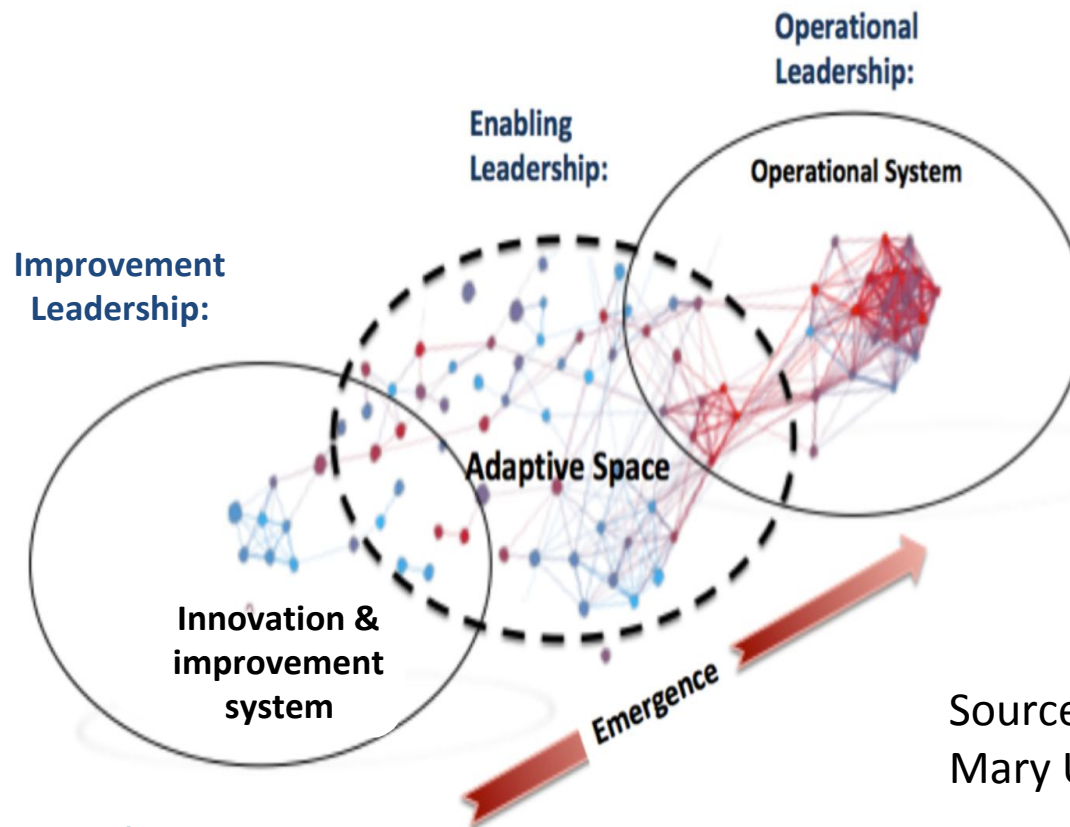
“Complex systems are driven by the quality of the interactions between the parts, not the quality of the parts. Working on discrete parts or processes can properly bugger up the performance at a system level. Never fiddle with a part unless it also improves the system  
@ComplexWales



Source of image: Eclipse

## 7 interconnected principles Complexity

**“Adaptive space”**: an interface between innovations and the operational system



Source: adapted from  
Mary Uhl-Bien







7 interconnected principles

## 2. Development of innovation

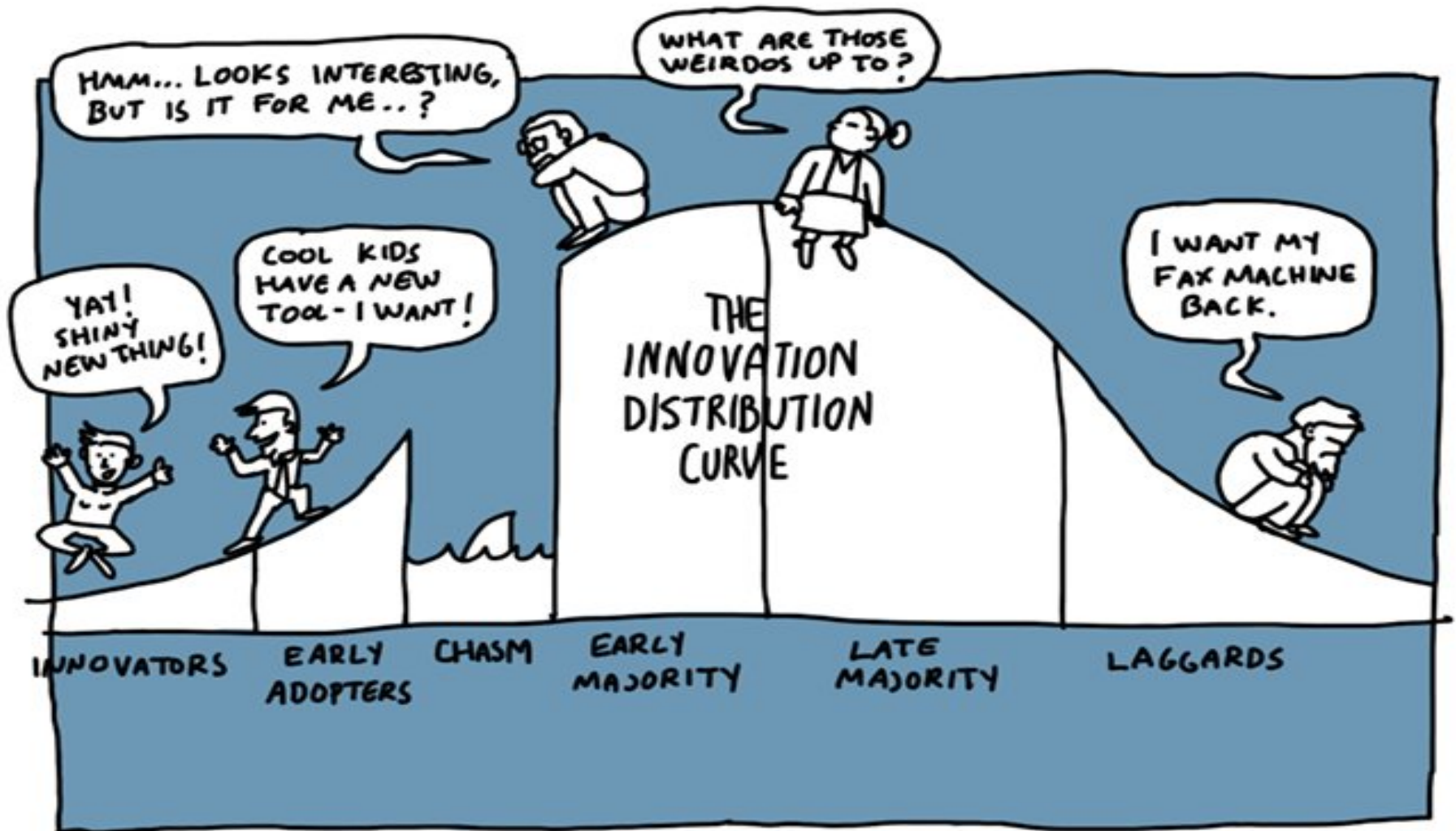
**Innovation development and spread are interdependent**

- How an innovation is developed influences spread
- Early involvement increases commitment and ownership
- Increased focus on role of adopters in adaptation and spread



#nhsspread [@ExpoNHS](#) [#Expo19NHS](#)

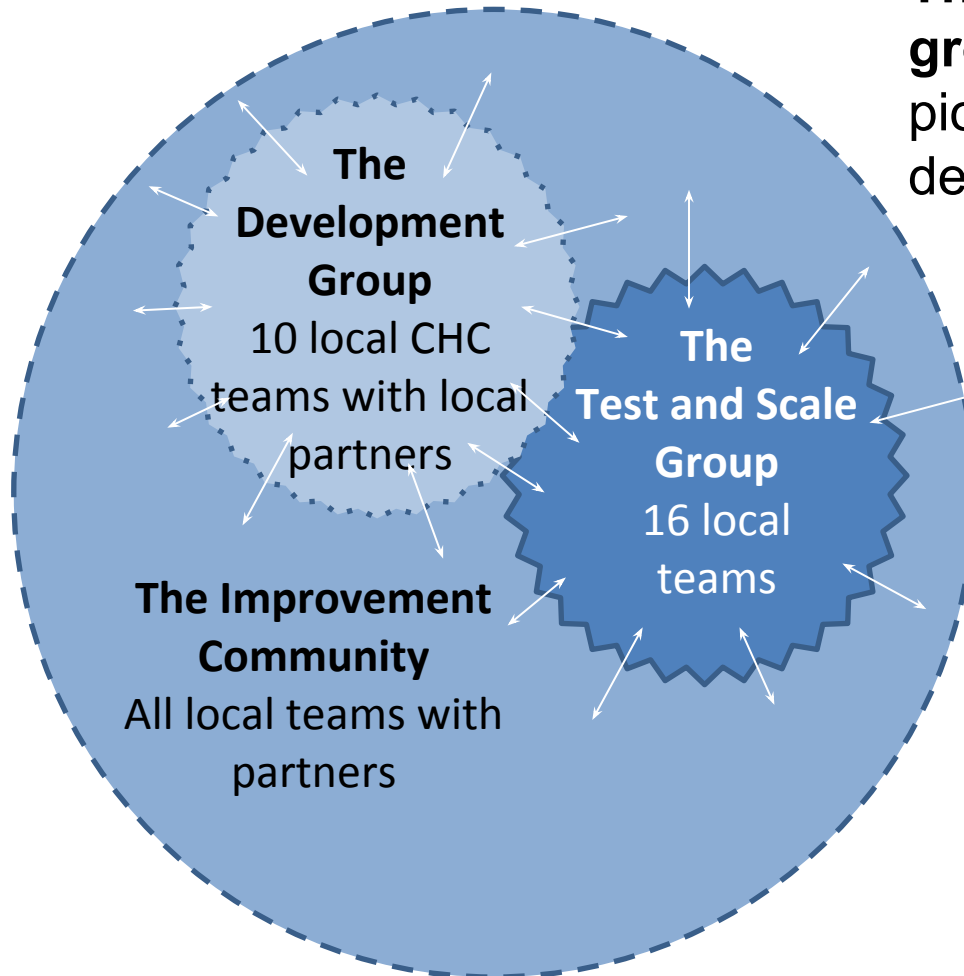
# Crossing the chasm!



# NHS Continuing Healthcare (CHC) Collaborative:

## Model of spread

165 local teams, 1,000 participants, 90% of the interaction is virtual



### The development

**group:** testing pioneering new ways to deliver CHC

### The test and scale

**group group:** testing the fidelity of new ways of working in different contexts

### The improvement community:

Engagement of other local teams right from the start, so relationships are built, all are contributing, sharing and learning and the optimal conditions for spread are being created.

# NHS Continuing Healthcare Strategic Improvement Programme

Outcomes to date (Board report March 2019)

- Tangible improvements in assessment
- No change in eligibility rates
- A cost saving to date of 757million pounds



*'The CHC Collaborative has given us a voice for the first time ever. We have felt listened to and you have given us a fire in our bellies to make us want to change and improve the care for our patients.... Don't disappear and let the fire go out this work must not stop.'*

# 7 interconnected principles

## 3. Value

### **Focus on the value rather than the innovation**

- It's about what others will value rather than what you want to spread
- What problem of local priority will it solve?
- What benefit will it offer?







## 7 interconnected principles

# 4. The Individual

**The perspective of the individual is pivotal**

- Changing behaviours is hard
- The more work routines affected, the greater the spread challenge
- Generate energy for change, skills and confidence by building motivation



## 7 interconnected principles

### 5. Leadership

**From an  
inward to an  
outward  
mindset**

Inward mindset		Outward mindset
My organisation/group	↔	The bigger system
My interests	↔	Our shared purpose
Silos	↔	Collaboration
Tunnel vision	↔	Awareness
Behaviours that protect and advance me or my group	↔	Behaviours that advance the collective result
Source: adapted from the Arbinger Institute		



7 interconnected principles

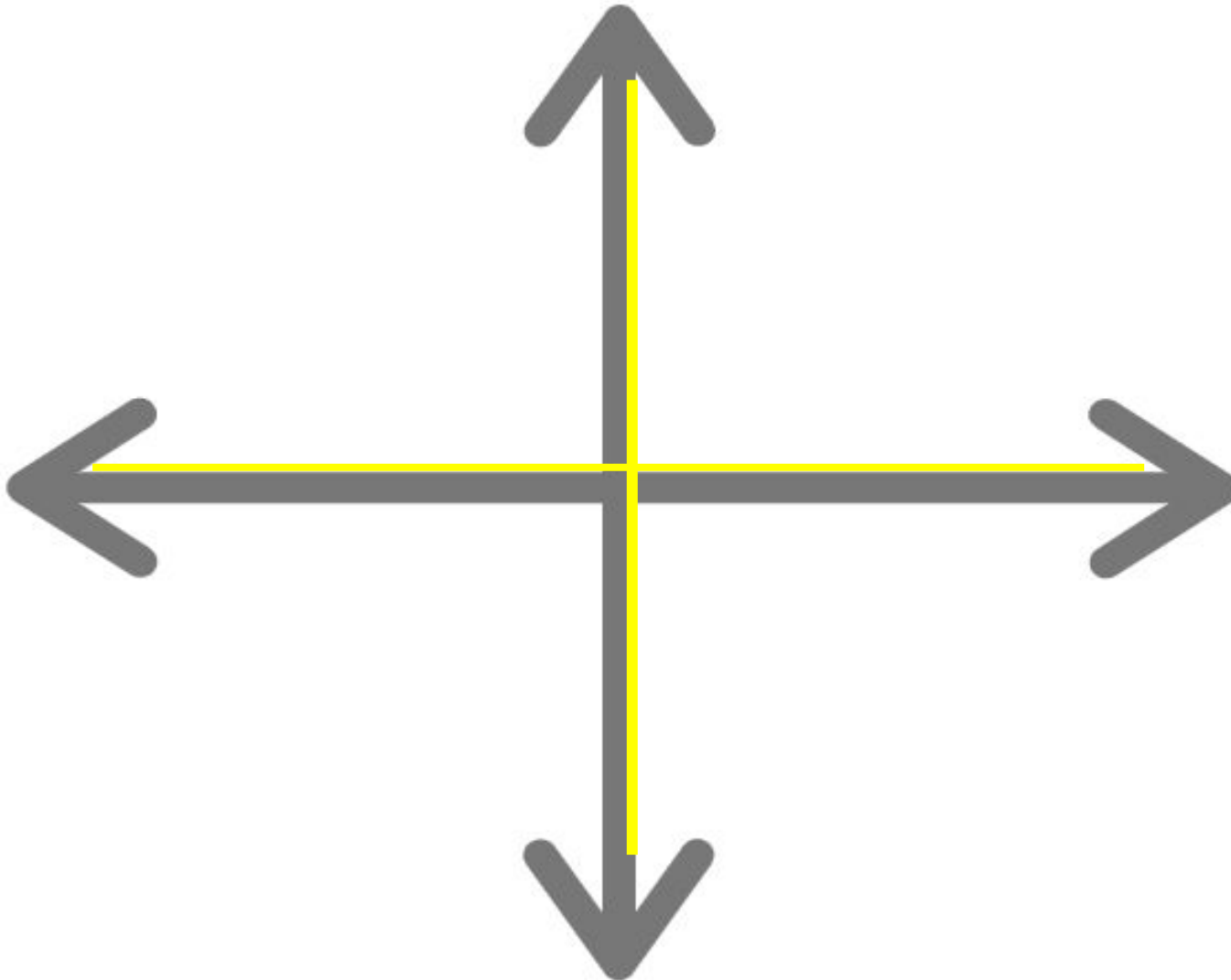
## 6. Networks

### **Networks build communities, energising and connecting individuals**

- Spread will happen more through relationships than any other factor
- Create a “pull” for innovation by building communities to energise individuals and maintain momentum
- Support networks and encourage connections with other networks
- Support use of network building mechanisms; eg platforms like WhatsApp, Slack, Facebook groups and other social media



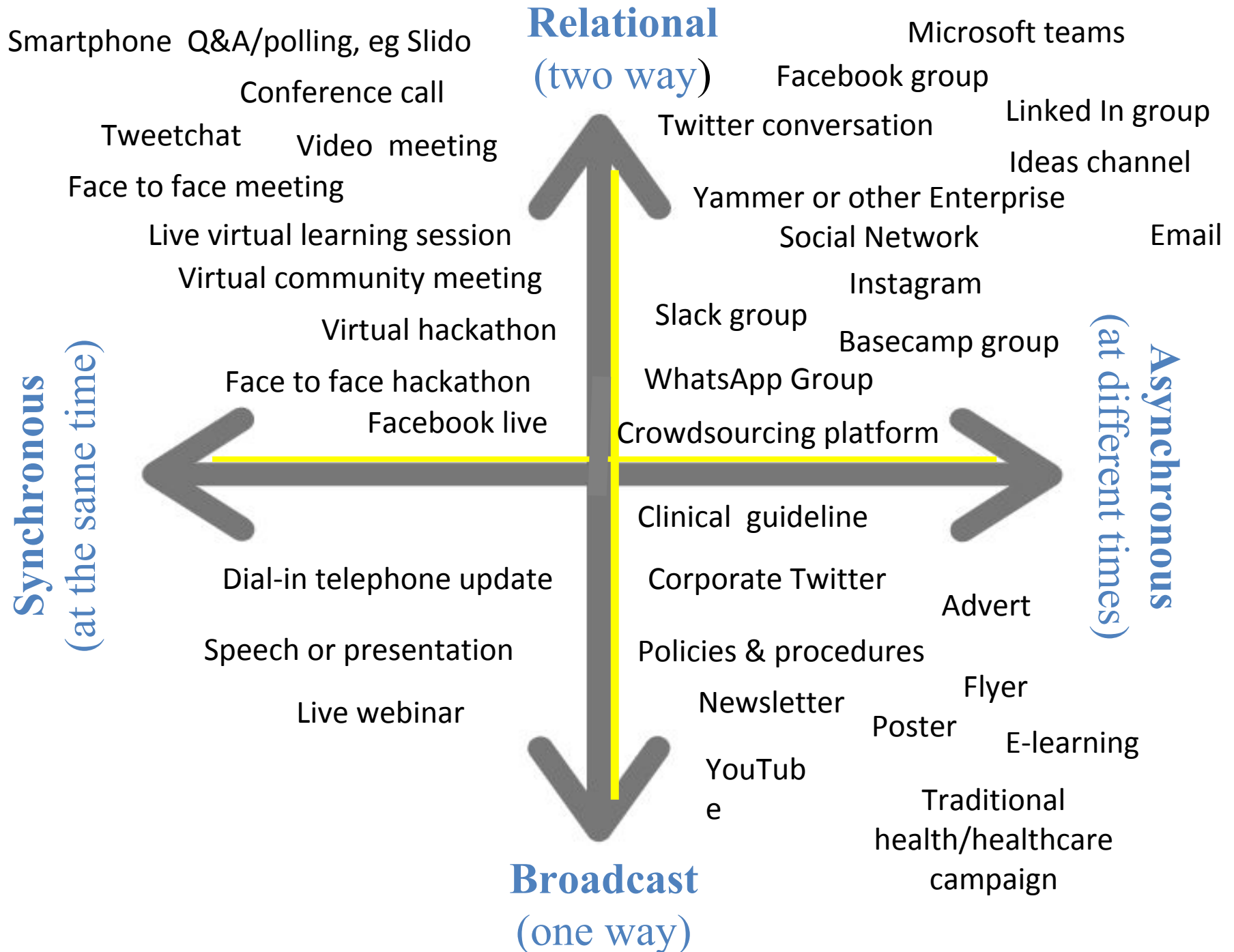
**Synchronous**  
(at the same time)



**Relational**  
(two way)

**Asynchronous**  
(at different times)

**Broadcast**  
(one way)







## **Ambulance service improvement project**

- 13 ambulance services across England, Scotland, Wales and Northern Ireland
- Spreading improvements in staff wellbeing, responding to people who fall, responding to people in mental health crisis

Smartphone Q&A/polling, eg Slido

Conference call

Tweetchat

Video meeting

Face to face meeting

Live virtual learning session

Virtual community meeting

Virtual hackathon

Face to face hackathon

Facebook live

Dial-in telephone update

Speech or presentation

Live webinar

**Relational**  
(two way)

Facebook group

Twitter conversation

Yammer or other Enterprise Social Network

Slack group

WhatsApp Group

Crowdsourcing platform

Clinical guideline

Corporate Twitter

Policies & procedures

Newsletter

YouTube

Microsoft teams

Linked In group

Ideas channel

Email

Instagram

Basecamp group

Advert

Flyer

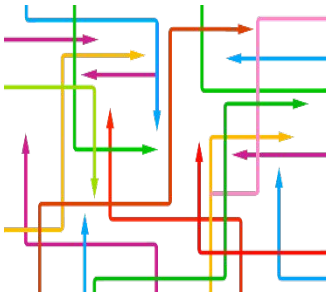
E-learning

Traditional health/healthcare campaign

**Synchronous**  
(at the same time)

**Asynchronous**  
(at different times)

**Broadcast**  
(one way)



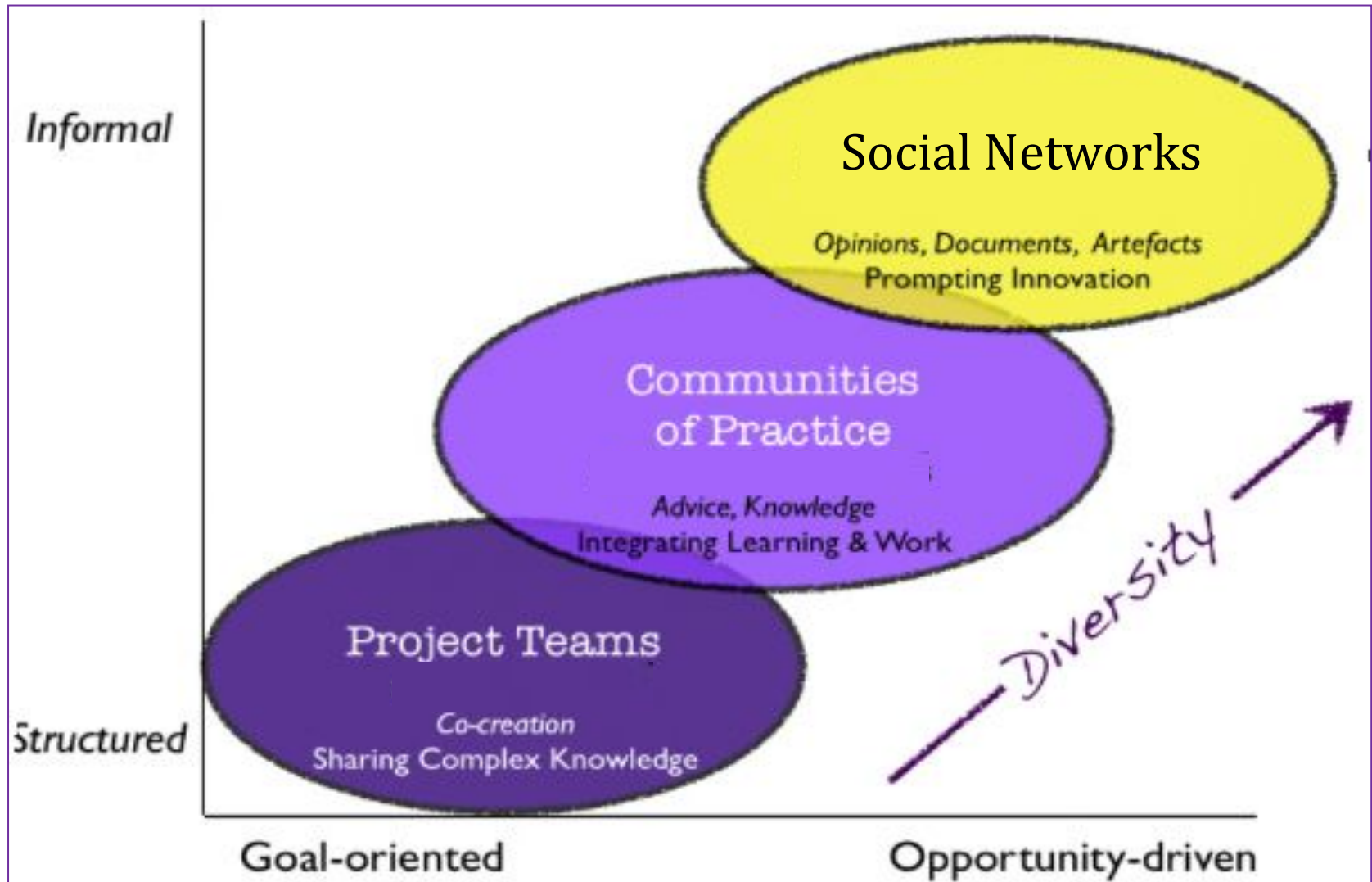
## 7 interconnected principles Learning

### **Knowledge flows generate learning to enable spread**

- Collate and share local feedback and evaluation of innovation adoption and impact
- Share knowledge through networks
- Build a culture of learning and transparency, sharing and seeking knowledge from others

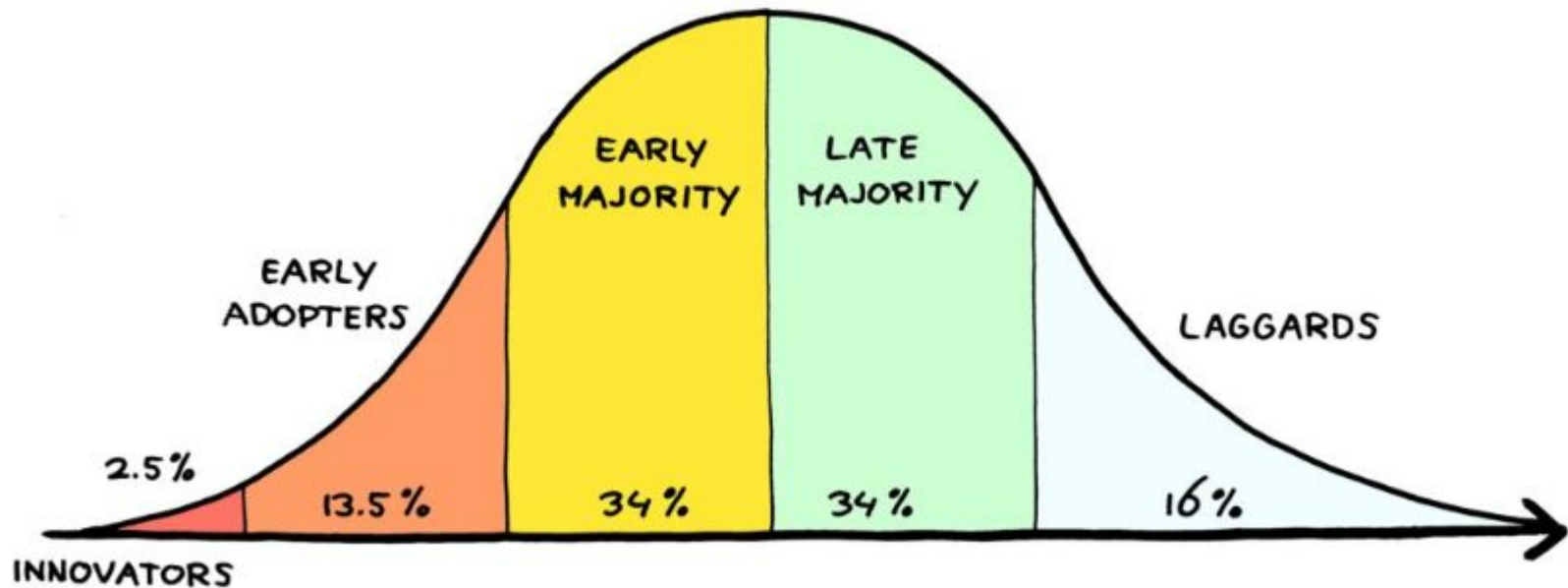


# Sharing knowledge and learning for spread at multiple levels



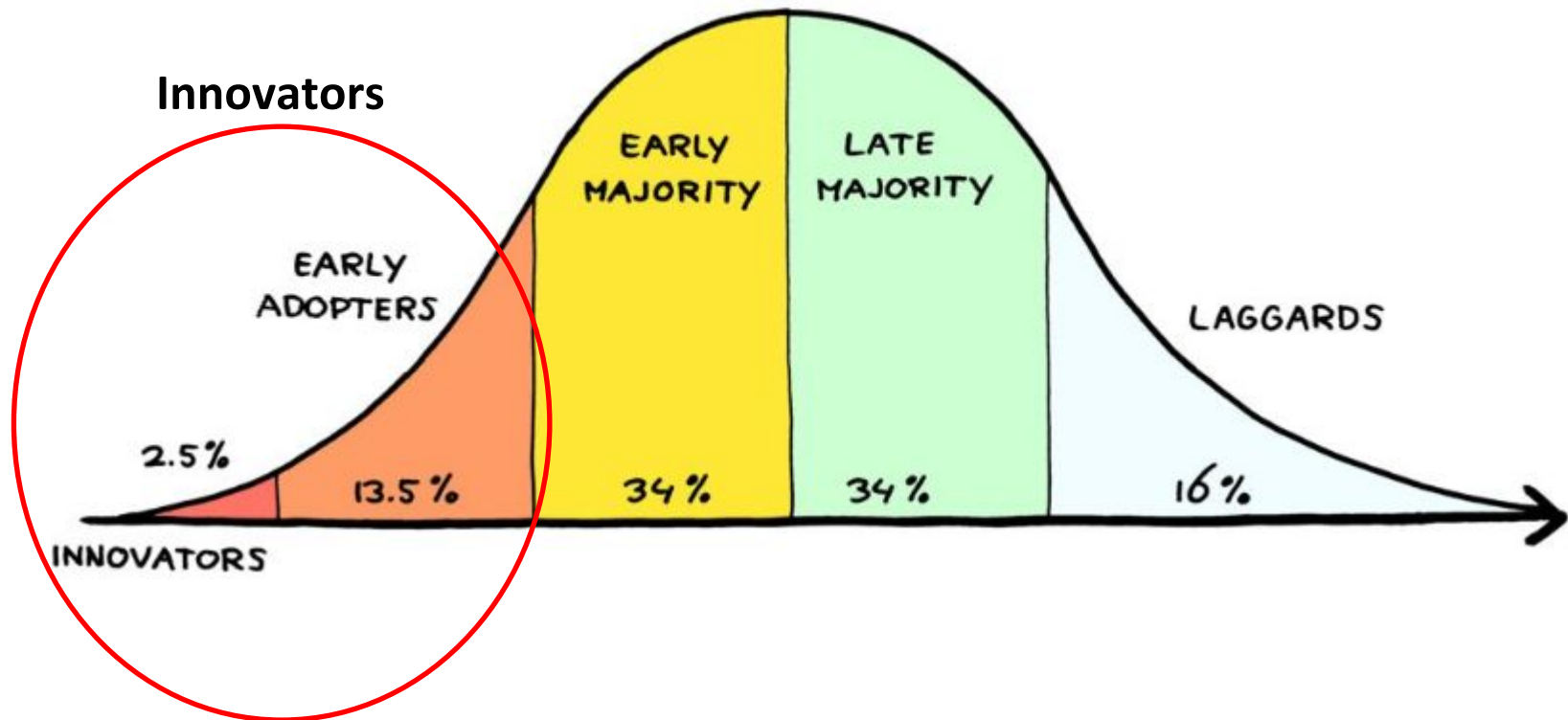
Source: Harold Jarche

# Everret Roger's diffusion of innovation curve

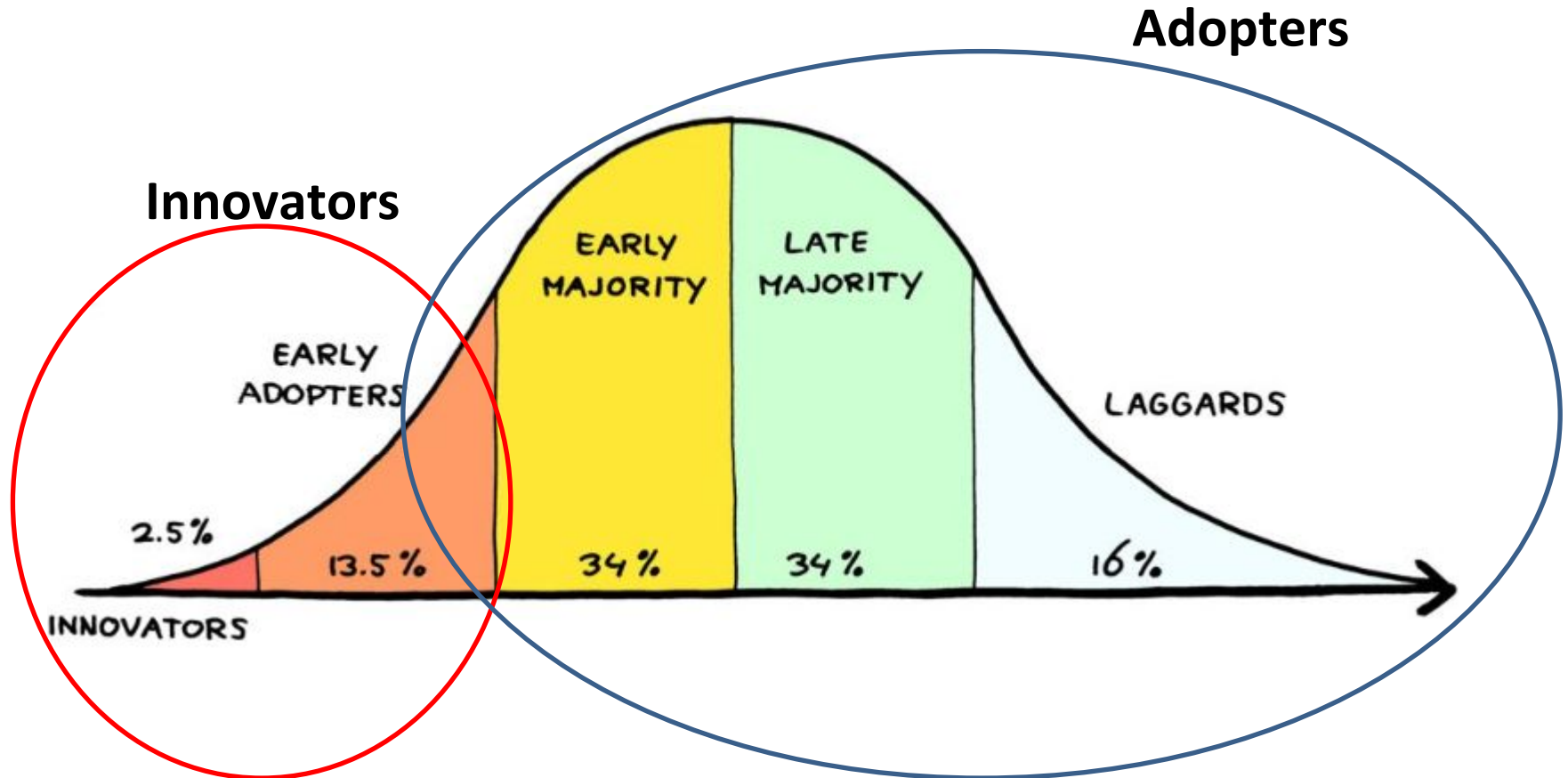




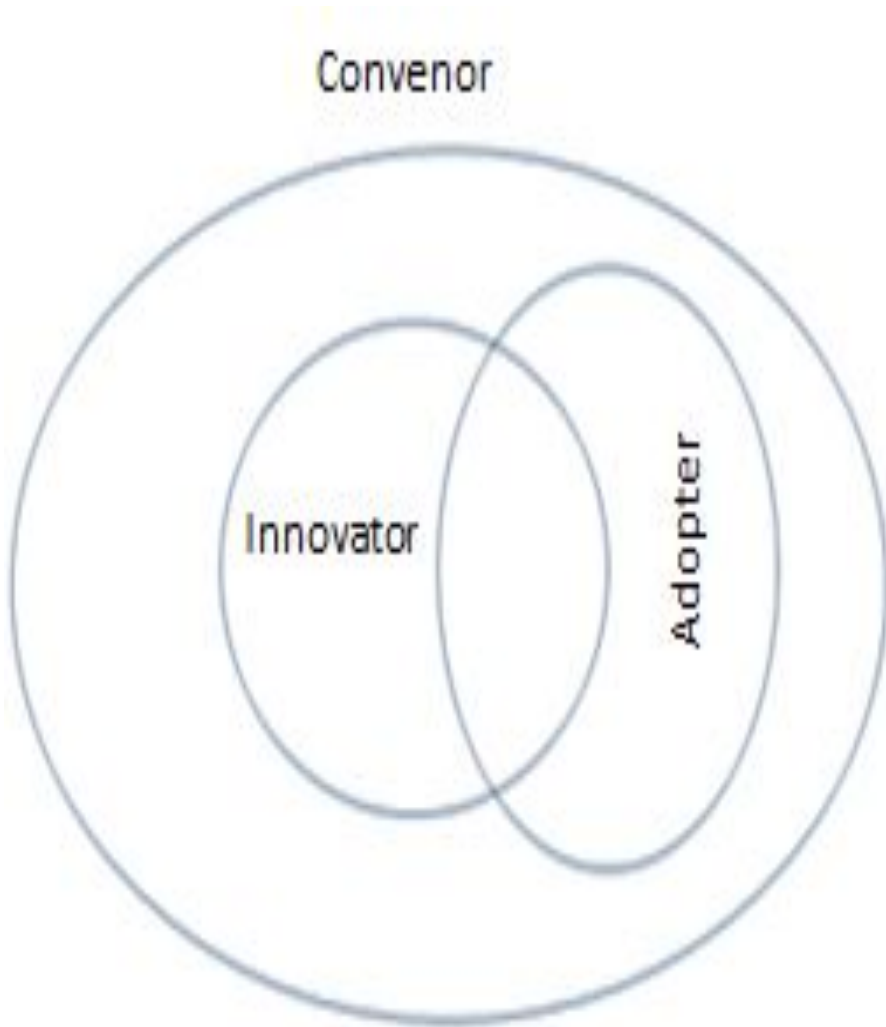
# Everret Roger's diffusion of innovation curve



# Everret Roger's diffusion of innovation curve



# The key role of the “convenor” for enabling spread:



- Acting as interface between innovation and ‘usual business’
- Creating an adaptive environment for spread
- Lessening ambiguity for adopters in complex change situations
- Strategically coordinating spread across a whole system
- Mobilising networks, crowds and influencers



# Programme manager vs. convenor

## PROGRAMME MANAGER

- Designs a plan
- Accountability within a governance system
- Ensures that delivery milestones are met
- Deals with risk and ensures that barriers are overcome

**Complicated**

## CONVENOR

- Works with emergence
- Builds commitment to a collective goal
  - Builds relationships
  - Seeks win/wins
- Makes sense of things for adopters: the why?
- Enables spread across a whole system

**Complex**

# A role description for a convenor

1. **Convenor:** creating spaces where people can come together to learn and share and influencing people to take part
2. **Choreographer:** bringing diverse people together, building bridges between their different worlds and creating the “dance”
3. **Co-producer:** ensuring that people who use services and staff at the point of care are true partners in making and spreading change
4. **Connector:** helping people make links with each other, within the system and beyond
5. **Capability-builder:** supporting people to use proven methods and tools for making and spreading change
6. **Clarifier:** helping people make sense of the changes from their own perspective and reducing ambiguity
7. **Coach:** providing support and mentoring to help guide and steer change
8. **Community-builder:** building a shared purpose and a sense of “us”

Source: adapted by Helen Bevan from the work of John Bessant

# Scaling down



- Find out “what matters to me?”
- Start from people’s interests, strengths and abilities
- See people in their wider context - not just their healthcare symptoms
- Build on assets - don’t just minimise deficits
- Spread happens one person at a time
- Cultivate a co-design mindset, not just an expert one

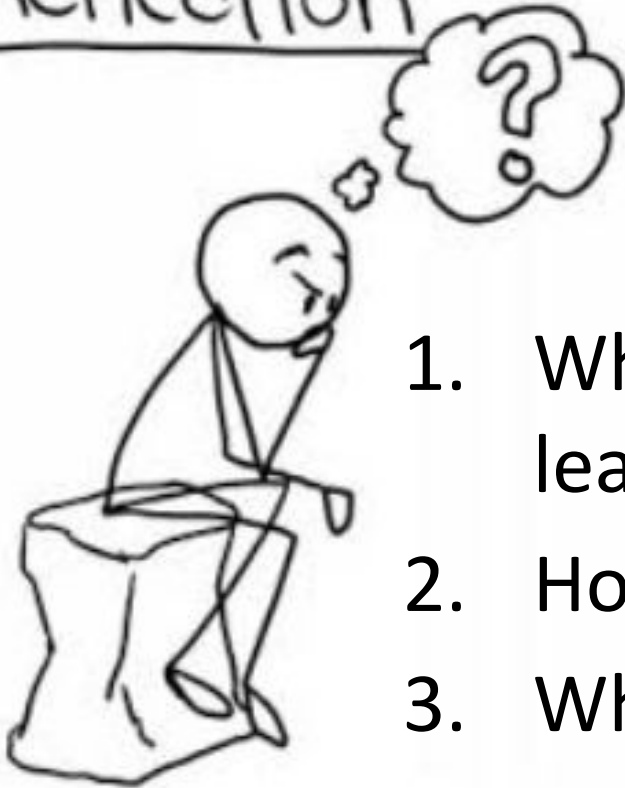
# Scaling up



- Start with shared purpose
- Design for a complex system, not a complicated one
- Create adaptive spaces where people can learn and share
- Build an outward mindset
- Involve potential adoptees right from the start
- Evaluate, reflect and learn as you go



# Reflection



1. What were the main things you learnt from this session?
2. How could this be useful to you?
3. What might you do differently as a result?

